



# GREENWICH GLASS, LLC

700 PENN LINE ROAD  
PAULSBORO, NJ 08066

## CONTRACTOR PROFILE



### Company Details:

#### Leadership

Owner/President: Albert A. Dameika, III

#### Scope of Services Provided

Storefronts, curtain walls, and associated entrance glazing and doors; skylights; residential and institutional shower glass; custom mirrors; glass replacement and service work

**Markets Served** Hospital and medical office buildings, retail bank branches, K-12 schools, institutional, and some residential

**Phone** (856) 981-1649

**Email** greenwichglass@comcast.net

**Social Media**

*Pictured above, left to right: The Greenwich Glass team: Albert Dameika III, Timothy Moore, Matthew Dameika, and Eric Sabo*

*AGI affiliated glazing contractors serve owners and construction managers with glass and metal solutions delivered on time and on budget. AGI member contractors and craftworkers are qualified to handle all interior and exterior architectural glass and metal applications. From design consultation and constructability reviews through final fabrication and installation, AGI members raise the bar for creativity, quality, safety, and value.*

### ABOUT THE COMPANY

Founded in 2009, Greenwich Glass is a smaller AGI member contractor, yet no less committed to customer service and craftsmanship. President Albert A. (Burt) Dameika, III, leveraged 25 years of glazing experience when he struck out on his own. "I wish I would have done it 20 years ago," he says when asked whether starting Greenwich Glass was a smart decision. "We have a good group of talent here and expect quality work on any projects big or small," he adds. A small, agile staff means Greenwich Glass can easily serve clients in a variety of markets and with different building types. Storefront glass and curtain walls are the company's primary areas of expertise, along with associated entrance doors and glazing. Glass replacement, residential and

institutional shower glass, custom mirrors, and service work round out the workload. Greenwich Glass is a member of the Architectural Glass and Metal Association (AGMA) and one of its appointed committee members on the Finishing Trades Institute of the Mid-Atlantic Region's (FTI-MAR) Glazing Advisory Council. The company holds Small Business Enterprise (SBE) and Public Works certifications.

## LEADERSHIP

Burt Dameika worked for 25 years as a general foreman for a leading South Jersey glazing subcontractor. As the street boss, he led all projects in the field, coordinating manpower, materials, and problem resolution. A combination of the economic downturn and leadership changes at the company left Dameika seeking an alternative in 2009. He had a few job interviews but nothing that could offer the same ability to stretch his leadership skills. After his last interview, Dameika stopped on the way home at a car dealership, purchased a van, and committed to starting his own company. He established Greenwich Glass in Mickleton, N.J., keeping one guiding principle – he would never take any customers from his former employer. Instead, he built a new book of business based on quality work and customer service. The last decade proved successful, and the company bought a building and relocated to Paulsboro, N.J. in 2019.

## TEAM

The Greenwich Glass team includes Burt's son Matthew Dameika. Matthew joined LU252 12 years ago and has evolved into a well-rounded mechanic and glazier. He attained the prestigious Architectural Glass and Metal Technician (AGMT) credential last year, affirming his glazing abilities and commitment to safety and quality. Additional teammates Timothy Moore and Eric Sabo keep the shop and field running smoothly.

## NOTABLE PROJECTS

Notable recent projects have included demolition and glass entrance replacements at 14 retail branches for TD Bank, and curtain wall and sunshades for new Chase Bank branches. For the Protestant Home retirement community, Greenwich Glass performed the glazing scope on a new dining facility, including curtain wall, sloped wall, and interior glazing. The company also installed a unique glass art installation for Rowan University at the School of Business.

## PARTING WORDS

Burt Dameika touts his quality work and personal relationships with area builders for keeping his business growing. He's proud to be a union shop because it allows him to acquire the manpower to complete projects of any size.

Chase Bank Mount Laurel, NJ



Philadelphia Protestant Home Philadelphia, PA



Rowan University Glassboro, NJ



Royal Farms Clementon, NJ



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